

# COMPANY PROFILE

setral® - Competence in Lubricants





# **ECCO Group**

WE MANAGE FRICTION.

Since 1969, the ECCO GROUP has been developing products and technologies for a wide range of industrial applications. We offer natural fibers under the Setralit® brand, solid lubricants of the MIPO® series and specialty lubricants under the setral®, TECCEM® and Fluoronox® brands.





## setral<sup>®</sup> **TECCEM® & Fluoronox®**

Specialty lubricants such as greases, pastes, oils, bonded coatings and chemical-technical products such as cleaners and corrosion inhibitors for industrial applications

#### **MIPO**®

Mixed powders used specifically as additives for friction linings, lubricants and self-lubricating plastics

#### Plurasafe<sup>®</sup>

Take over of the PAG special oil range under the Plurasafe® brand from BASE® for further development, production and worldwide distribution

#### **Setralit®**

Industrial fibers based on renewable raw materials, such as flax and hemp





## setral®

SOCIETY FOR TECHNICAL STUDIES, RESEARCH AND **APPLICATION OF LUBRICANTS** 

setral® develops and produces high-performance and speciality lubricants as well as chemical-technical maintenance products for industrial applications. Well-known customers worldwide benefit from our more than fifty years of experience. The use of the latest laboratory equipment, well trained personnel and modern production capabilities make us your innovative and strong partner.

SOCIETE

**D'ETUDES** 

TECHNIQUES,

DE RECHERCHES

ET D'APPLICATION

DE LA LUBRIFICATION

## Vision, Mission, Values

We are your technology partner for lubricants





## **OUR VISION**

WE MANAGE FRICTION.

Lubricant solutions for technological progress



## **OUR MISSION**

MEDIUM-SIZED. AGILE. COMMITTED.

As a technology partner, we offer customised speciality lubricants



## **OUR VALUES**

## **S**afety

High product quality ensures safe manufacturing processes for our customers.

## **E**ffiziency

Frugal processes guarantee an efficient way of meeting your requirements.

## Team Spirit

Real team spirit creates a positive atmosphere for successful cooperation.

## Respect

Responsibly towards customers, colleagues, and environment form the basis of our work.

## Attention

Worldwide presence allows us to meet the guidelines of regional markets in targeted ways.

## Loyalty

Common interests produce solidarity and mutual trust

## **Milestones**

## setral<sup>®</sup> Competence in Lubricants



#### 1969

Foundation of Sétral S.A.

## 1997

Our company has been ISO 9001 certified since 1997

In addition, we are certified according to: ISO 14001:2015 ISO 21469:2006 Koscher and Halal

## 2013

New office building and warehouse in Romanswiller / FR

Modernization of the production halls for food-grade products

New production machines with BDE implementation

## 2021

setral<sup>®</sup> is one of the pioneers in the industry with its certification as climate-neutral company

Acquisition of the TECCEM® and Fluoronox® product lines

Expansion of sales activities in Asia

## 2023

Start of construction of Plant 2 in France

Doubling of production and storage space. Capacity expansion for the large-scale production of specialty oils.

Installation of a photovoltaic plant in Romanswiller

## 1984

Acquisition of Sétral S.A. by ECCO Gleittechnik GmbH (shareholder Karl-Heinz Hensel)

Setral Chemie GmbH is founded

## 2006

Major investment in grease production and packaging

Expansion of the "Private Label" and "Contract Manufacturing" business areas

## 2018

Expansion and investment in R&D capabilities with new laboratory and test equipment

Extensive development of new greases & oils

Expansion to Latin America through new distributors

### 2022

Takeover of further development, production and distribution of various Plurasafe® products from BASF

Realignment of the company strategy and marketing activities

## 2024

Start-up of Plant 2 including two new large-scale speciality oil production facilities

Development and expansion of the HQ in Seeshaupt

## **Data & Facts**

We are your technology partner for lubricants





> 50 years of expertise in the development and production of specialty lubricants & chemical-technical maintenance products



> 800 products in over 50 containers



> 100 products for the food and pharmaceutical industry



export to > 90 countries
with over 60 distributors worldwide



#### **Certified according to**

ISO 9001:2005 ISO 14001:2015 ISO 21469:2006 Koscher and Halal



#### **Further highlights**

- > 350 manufacturer approvals and recommendations
- OEM supplier for the automotive industry
- One of the leading manufacturers in Europe for PFPE-greases
- Licensing partnership with BASF®

## **Institutes & Associations**

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EUROPEAN REACH GREASE THICKENERS CONSORTIUM E.R.G.T.C.







# Research & **Development**

YOUR TECHNOLOGY PARTNER FOR INDIVIDUAL SOLUTIONS

setral® has more than 50 years of experience in the research and development of specialty lubricants. By insights into our activities, we received the coveted seal "Innovative through Research".



- extensive quality assurance and test field
- ERP integrated QA- system
- experienced team of chemists and engineers
- continuous development of new products and solutions



















## **Production**

PRODUCTION AND LOGISTICS ON OVER 4.500 M<sup>2</sup>

- ✓ Production of greases, oils, pastes, bonded coatings, solid lubricants and cleaners
- ✓ Flexible small and large volume production of special oils up to 15,000 l batches
- ✓ separate production areas for PFPE and H1-products as well as PAG-Oils
- ✓ modern machine park with digitized controlls and comprehensive production data analytics
- ✓ Packaging available in a wide variety of containers, including special containers (e.g. screw-in cartridges)

## **Business areas**

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# **DIRECT SALES**

We develop, produce and distribute special lubricants for your applications

## **PRIVATE LABEL**

We offer proven products or customtailored solutions under your brand





## **TOLL PRODUCTION**

We produce special lubricants according to your specifications and formulations



# Worldwide presence



#### SUCCESSFUL IN MORE THAN 90 COUNTRIES WITH SATISFIED CUSTOMERS & PARTNERS



#### **HEADQUARTERS & SALES**

**Setral Chemie GmbH** Salzsteinstraße 4 DE – 82402 Seeshaupt



#### **PRODUCTION UND R&D**

Sétral S.á.r.l. 13, rue Tannmuhle F - 67310 Romanswiller



#### **SUBSIDIARIES**

Setral Chemie m.b.H. Ölhafen Lobau c/o LSA A – 1220 Wien

#### Setral Lubricantes Lda.

Travessa do Castelo, Quinta das Mimosas PL – 2460 Alcobaca

**Setral Lubricantes GmbH** 

Bionstraße 5 CH – 9015 St.Gallen





# **Product portfolio**

SPECIAL LUBRICANTS AND MAINTENANCE PRODUCTS - THE RIGHT SOLUTION FOR EVERY APPLICATION!

Whether in maintenance, production or OEM applications, our quality lubricants always meet the requirements of our customers from almost all industries.

## YOUR ADVANTAGES

- ✓ dramatically reduced friction & less wear
- ✓ significantly extended relubrication intervals
- ✓ extended service life for systems and machines
- ✓ reduced energy consumption
- ✓ environmentally friendly



# **Industry mix**

We are your technology partner for lubricants













- ✓ Aviation
- ✓ Cement
- ✓ Chemical industry
- ✓ Energy
- ✓ Glass
- ✓ Mechanical Engineering
- ✓ Metalworking
- ✓ Mining

- Paper
- ✓ Plant Engineering
- ✓ Printing
- ✓ Shipping
- ✓ Steel
- ✓ Toys
- ✓ Wind Power
- ✓ and much more

# **Quality Management**



Achieving the highest possible quality is our aspiration. We feel obligated to our stakeholders and keep the scope of our actions in mind. That is why compliance is an integral part of our quality philosophy.



since 1997 **DIN EN ISO 9001** 

We are highly committed to not only use the state of the art processes and management systems in our research laboratories and production, but also to offer this quality standard to our customers worldwide.



since 2008 **DIN EN ISO 14001** 

The environmental management of setral<sup>®</sup> meets the current requirements of DIN FN ISO 14001:2015 and is furthermore continuously optimised in order to meet tomorrow's requirements today.



since 2018 **DIN EN ISO 21469** 

setral<sup>®</sup> is DIN EN ISO 21469 certified. This standard specifies process and hygene requirements for the formulation, manufacturing, use and handling of lubricants that may come into incidental contact with food during usage.

# **Certifications & Registrations**

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setral® (and the companies of the ECCO Group) are certified "climate neutral". In addition to our measures to limit our CO2 emissions, we compensate for the complete CO2 emissions of our group of companies by supporting climate projects - CO2 certificates in accordance with VCS (Verified Carbon Standard).









products meet the strict requirements of the internationally active organization for H1-product registrations with NSF International.

The setral® product range includes a number of food grade lubricants that are Kosher and Halal certified.

We are part of the "Environmental and Climate Pact of Bavaria", an initiative of the Bavarian State Ministry for the Environment and Consumer Protection. The Climate Pact of Bavaria is an initiator for new methods and topics with the aim of a sustainable development of Bavaria in its global context.

# We are your technology Partner for Lubricants



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